# Company summary



#### About Us

• Corp. name : impactTV Inc.

(Impact HD GROUP)

 Head office : **〒150-0002** 

8th Floor, To-tate International Building 2-12-19 Shibuya,

Shibuya-ku,Tokyo

Est : July 30th, 1986

: 10,000,000 JPY ( as of the 4<sup>th</sup> Jan,2024 ) Capital

\*Capital reserve 349,698,376JPY

 Employees : 50 ( as of the end Dec 2023 )

 Business description: Provision of store-front management total solutions focusing on digital signage(Planning, Manufacturing, Salsas, Support, Marketing)

#### Clients (Excerpts)

#### Manufacturer

[Pharmaceuticals] Alinamin Pharmaceutical Co., Ltd./Eisai Co., Ltd./Santen Pharmaceutical Co., Ltd./DAIICHI SANKYO COMPANY, LIMITED/Mitsubishi Tanabe Pharma Corporation/Zeria Pharmaceutical Co., Ltd. (Zeria Shinyaku Kogyo K.K.)/ [Foods] ASAHI BREWERIES, LTD. / Ezaki Glico Co., Ltd. / Calbee, Inc. / Kirin Holdings Company, Limited/Suntory Holdings Limited/NISSIN FOODS HOLDINGS CO., LTD/Coca-Cola(Japan) Company, Limited/Nippon Suisan Kaisha, Ltd./HOUSE FOODS CORPORATION/FUJICCO Co., Ltd./MORINAGA MILK IN DUSTRY CO., LTD. /Yamazaki Baking Co., Ltd. [Chemistry] Earth Corporation/S.T. CORPORATION/Kao Corporation/Kobayashi Pharmaceutical Co., Ltd./Shiseido Company, Limited/Mandom Corporation/Unicharm Corporation/Lion Corporation/LEC, INC. [Electronics] iRobot Corporation/ELECOM CO., LTD./Dyson Limited/Panasonic Corporation [Others] KING JIM CO., LTD./TOMY COMPANY, LTD./PILOT CORPORATION/BANDAI CO., LTD.

#### Retail / Distribution etc.

[Retailing] I.K CO., LTD./ASAHI CO., LTD./AEON CO., LTD./CAINZ CORPORATION / Kevo Co., Ltd/Koiima Co., Ltd./COSMOS Pharmaceutical Corporation/G-FOOT/HUB CO., LTD./ Plenus Company Limited/Heiwado Co., Ltd./LIFE CORPORATION/ Toys"R"Us-Japan, Ltd. [Service] Aozora Bank, Ltd./H.I.S.Co., Ltd./WEST JAPAN RAILWAY COMPANY/Kyushu Railway Company

## CEO (Director, Impact HD Co., Ltd.)



### Impact HD GROUP

Impact HD

Impact HD GROUP operates under the business concept of "Energizing the Store, energizing Japan, and energizing the world!" The group specializes in supporting field marketing tailored to stores and retail locations.



Planning and

Coordination

Capabilities

Data, Development, and

Production Resources



Our History

Established as a marketing sales promotional company in 1986.

Since 1997, we have been selling digital POPs, and as the pioneer of specialized small digital signage manufacturers in Japan.



#### Our Achievement

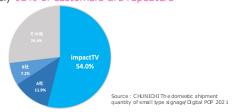
Sales of Digital POP is over 2.17 million units

We have pilled up store-front through over 1,500 clients over 30 years.



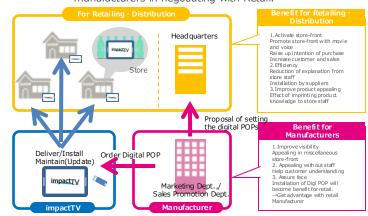
# Share in Japan

Domestic sales share is over 54%. Approximately 93% of customers are repeaters



#### Benefit for Client | Business model

Activate store-front and improve work efficiency in addition to improving sales and information appeal. Digital POPs is a ACE card for manufacturers in negotiating with Retail.



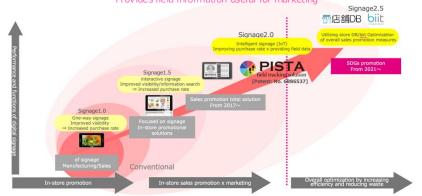




## ■ Future in-store sales promotion solutions

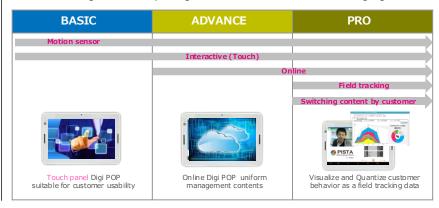
In addition to traditional in-store sales promotion functions, by converting and accumulating data on consumer behavior in front of the product.

Provides field information useful for marketing



#### ■ PISTA Solution

Provide wide range solutions depending on function and demanded data as a signage



■ Advantage of PISTA

PISTA change merchandising from OLD way based on intuition or experience to NEW way eliminating subjective view based on data from PISTA





DD∩

PRO

FACEMATCH





BASIC ADVANCE PRO

Appeal certainly. Motion sensor start movie linked customer motion.





# **Touch panel**

BASIC ADVANCE PRO

Promote touching by change of contents to much customer motion.

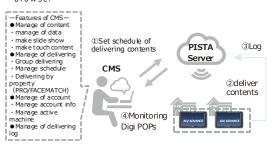


Demo of using	Comparison	Navi of product
Appeal advantage	Tool of service	Introduction of product

# **Online**

ADVANCE PRO

Law cost delivering data to Digi POP system by using simple way. Make movie easily by CMS on browse.



# Field tracking

Range of motion sensor Passing front of shelf (Number of passenger) Take notice to shelf Attention (Number of face) Stop front of shelf Interest (Attention time over 2 seconds) Stav front of shelf Desire (Attention time over 10sec) Catch product information Memory (Touch-searching) Catch product info (Using bar-code)

Grasp customer behaver and basic info of customer. Save information worth to marketing.

## Get basic info of customer



If you are wearing a mask, it will be difficult to get accurate information

# **FACEMATCH**

PRO FACEMATCH

Instantly analyze sex and age by using camera. Start suitable content. Save play log

