## Company summary

### About Us

• Corp. name : impactTV Inc.

(Impact HD GROUP[TSE Growth: 6067])

• Head office : 〒150-0002

8th Floor, To-tate International Building 2-12-19 Shibuya, Shibuya-ku,Tokyo

- Est : July 30th , 1986
- Capital : 359,698,376JPY ( as of the end Dec 2021 )
- Employees : 51 ( as of Mar. 2022 )
- Business description : Provision of store-front management total solutions focusing on digital signage(Planning, Manufacturing, Salsas, Support, Marketing)

#### Clients Manufacturer

(Excerpts) [Pharmaceuticals] Alinamin Pharmaceutical Co., Ltd. /Eisai Co., Ltd./Santen Pharmaceutical Co., Ltd./DAIICHI SANKYO COMPANY, LIMITED/Mitsubishi Tanabe Pharma Corporation/ Zeria Pharmaceutical Co., Ltd. (Zeria Shinyaku Kogyo K.K.)/[Foods] ASAHI BREWERIES,LTD./ Ezaki Glico Co., Ltd./Calbee, Inc./Kirin Holdings Company, Limited/Suntory Holdings Limited/ NISSIN FOODS HOLDINGS CO.,LTD/Coca-Cola(Japan)Company, Limited/Nippon Suisan Kaisha, Ltd./HOUSE FOODS CORPORATION/FUJICCO Co., Ltd./MORINAGA MILK INDUSTRY CO., LTD. /Yamazaki Baking Co., Ltd. [Chemistry] Earth Corporation/S.T. CORPORATION/ Kao Corporation/Kobayashi Pharmaceutical Co., Ltd./Shiseido Company, Limited/ Mandom Corporation/Unicharm Corporation/Lion Corporation/LEC, INC. [Electronics] iRobot Corporation/ELECOM CO.,LTD./Dyson Limited/Panasonic Corporation [Others] KING JIM CO.,LTD./TOMY COMPANY,LTD./PILOT CORPORATION/BANDAI CO.,LTD.

#### Retail / Distribution etc.

[Retailing] I.K CO., LTD./ASAHI CO.,LTD./AEON CO., LTD./CAINZ CORPORATION / Keyo Co., Ltd/Kojima Co., Ltd./COSMOS Pharmaceutical Corporation/G-FOOT/HUB CO., LTD./ Plenus Company Limited/Heiwado Co., Ltd./LIFE CORPORATION/ Toys"R"Us-Japan, Ltd. [Service] Aozora Bank, Ltd./H.I.S.Co.,Ltd./WEST JAPAN RAILWAY COMPANY/Kyushu Railway Company

## 川村 雄二 (Yuji Kawamura)

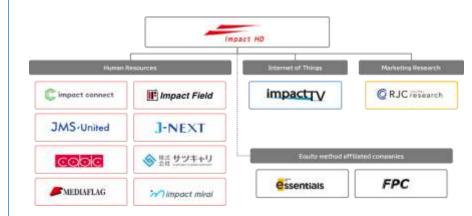
- 1992 Work start at GOLDWIN INC.
- 2007 Work start at Sears CO., LTD. (Has been changed the CompanyName to impactTV CO., LTD.)
- 2014 Work at impactTV Inc. As a director
- 2017 Work at impactTV Inc. As a president-director
- 2020 Work at Impact HD Co., Ltd. As a Corporate Officer
- 2022 Work at Impact HD Co., Ltd. As a director



impa

#### Impact HD GROUP

Impact HD GROUP is providing various field marketing services in regards to store-front.





### Our History

Established as a marketing sales promotional company in 1986.

Since 1997, we have been selling digital POPs, and as the pioneer of specialized small digital signage manufacturers in Japan.



### **Our Achievement**

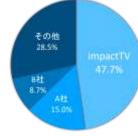
Sales of Digital POP is over 1.75 million units

We have pilled up store-front through over 1,500 clients over 24 years.



Share in Japan

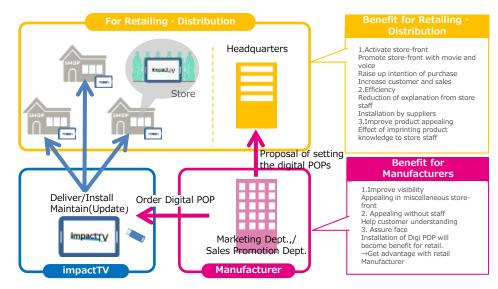
Domestic sales share is over 47%. Approximately 93% of customers are repeaters



 ${\it Source: CHUNICHI The domestic shipment quantity of small type signage/Digital POP ~~2019.}$ 

Benefit for Client | Business model

Activate store-front and improve work efficiency in addition to improving sales and information appeal. Digital POPs is a ACE card for manufacturers in negotiating with Retail.



Copyright (c) 2022 impactTV Inc. all rights reserved.





#### What's PISTA?



#### PISTA Solution

Provide wide range solutions depending on function and demanded data as a signage

BASIC	ADVANCE	PRO	FACEMATCH <sup>™</sup>			
Motion sensor						
Interactiv	e (Touch)					
	Online					
		Field tracking				
		Switching	content by customer			
		PISTA				
Touch panel Digi POP suitable for customer usability	Online Digi POP uniform management contents	Visualize and Quantize customer behaver as a field tracking data	Change movie contents according to customer			

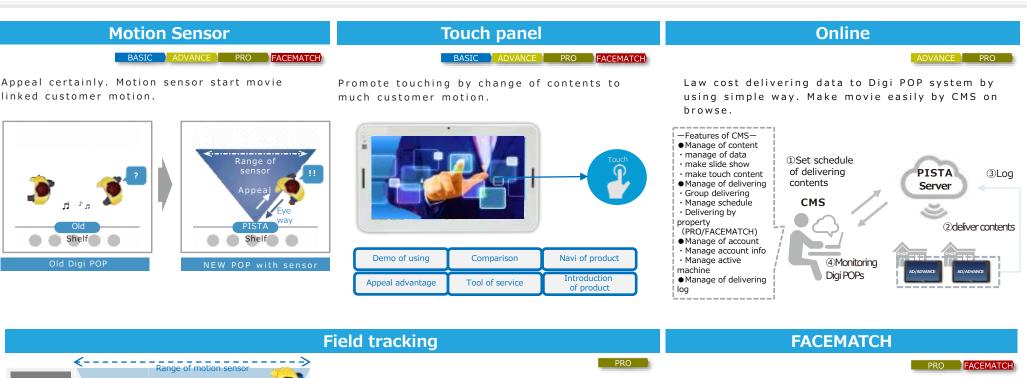
#### Advantage of PISTA

PISTA change merchandising from OLD way based on intuition or experience to NEW way eliminating subjective view based on data from PISTA

Do		PLAN			Аст		Снеск	
Build F		Timing of Sales Promotion	Grasp suitable timing of Sales Promotion		Analyze field data from multi viewpoint like time-zone, area, type etc.		Grasp customer behaver	
ast Selling	Fast Selli	Place of Sales Promotion	Grasp suitable place of Sales Promotion based on quantized data					
ng Sales Floor		Way of Sales Promotion	Clarify way of effective Sales Promotion					
		Idea of Sales Promotion	Planning MD/VMD that activate category Planning activation of store by retail and manufacturer both					

# Five Features of PISTA





Grasp customer behaver and basic info of Instantly analyze sex and age by using camera. Passing front of shelf Tracking (Number of passenger) customer. Save information worth to marketing. Start suitable content. Save play log Take notice to shelf Attention Get basic info of customer (Number of face) Plav B contents Stop front of shelf 20-34s female Interest (Attention time over 2 seconds) Set movie for multi target Blush up contents by using play log Visualize of log Stay front of shelf Desire (Attention time over 10sec) 35-49s male 20-34s female Over50s male Catch product information Memory PISTA (Touch-searching) 9:00 12:00 15:00 18:00 Catch product info Attention (Using bar-code) Data of customer behaver at front of shelf  $p_{1}(p_{1}) = p_{1}(p_{1}) = p_{1$ • Number of passenger 35-49s male Play A Play C Over50s male **PISTA Viewer** 0 Sex of viewer contents contents Age of viewer Time length of viewer

If you are wearing a mask, it will be difficult to get accurate information



